

RESOLUTION NO. 12-90

RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, AUTHORIZING THE MAYOR OR HIS DESIGNEE ON BEHALF OF THE CITY OF HIALEAH, FLORIDA, TO ENTER INTO AN AGREEMENT WITH FRANCO GOVERNMENT RELATIONS, INC., IN THE TOTAL AMOUNT OF \$60,000.00, PAYABLE IN EQUAL MONTHLY INSTALLMENTS OF \$5,000.00 AS PROVIDED BY AGREEMENT, FOR ONE YEAR, COMMENCING ON JULY 1, 2012 AND ENDING ON JUNE 30, 2013, TO ASSIST THE CITY IN IDENTIFYING AND SECURING ADDITIONAL FEDERAL RESOURCES, IN A FORM ACCEPTABLE TO THE CITY ATTORNEY.

**WHEREAS**, Franco Government Relations, Inc., is a bipartisan experienced consulting firm based in Washington, D.C., with a proven track record of accomplishment in helping clients achieve their goals of increased federal dollars by bringing a unique combination of skills and experience; and

**WHEREAS**, they have an exceptional network of relationships with lawmakers and their staff as well as hands on experience in influencing federal policy and legislation; and

**WHEREAS**, this firm will work directly with the City's Department of Grants and Human Services to help prioritize and secure valuable federal resources.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, THAT:


The Mayor or his designee is hereby authorized on behalf of the City of Hialeah to enter into an agreement with Franco Government Relations, Inc., in the total amount of \$60,000.00, payable in equal monthly installments of \$5,000.00 as provided by agreement, for one year, commencing on July 1, 2012 and ending on June 30, 2013, to assist the City in identifying and securing additional federal resources for the implementation of projects within our community in a form acceptable to the City Attorney.

PASSED AND ADOPTED this 14th day of August, 2012

  
Isis Garcia-Martinez  
Council President

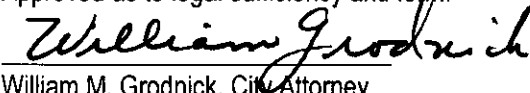
Attest:

Approved on this 20 day of August, 2012

  
David Concepcion, City Clerk

  
Mayor Carlos Hernandez

Approved as to legal sufficiency and form:

  
William M. Grodnick, City Attorney

Resolution was adopted by a 6-0 vote with Councilmembers, Caragol, Casals-Munoz, Cue-Fuente, Garcia-Martinez, Hernandez and Lozano voting "Yes", Councilmember Gonzalez absent.



## **CONSULTING AGREEMENT**

By this agreement entered into this \_\_\_\_ day of \_\_\_\_\_, 2012, between Franco Government Relations, Inc. (hereinafter designated as "Consultant") and the City of Hialeah, the services of the Consultant are retained by the City of Hialeah pursuant to the following terms and conditions:

### **1. Scope of Engagement**

The Consultant will represent the interests of the City of Hialeah on their federal legislative issues and funding requests before the legislative and executive branches of the federal government.

### **2. Terms**

This Agreement will have a term commencing July 1, 2012 and terminating June 30, 2013. However, the parties may agree to an extension of the contract on such terms and conditions as are mutually agreeable. Either party may terminate the Agreement for reasonable cause upon not less than thirty (30) days written notice to the other party.

### **3. Fees**

In consideration of the foregoing services, the City of Hialeah agrees to pay the Consultant \$5,000 per month from July 1, 2012 to June 30, 2013. The first installment will be due upon receipt of billing and subsequent payments at the beginning of each successive month, billings to be provided by the Consultant.

Any Expenses incurred by the Consultant in the representation of the City of Hialeah will be included in the monthly retainer. These will include local transportation, messenger and long distance services. Travel outside of the Washington, D.C. metropolitan area will be reimbursed only if authorized in advance by the City of Hialeah.

### **4. Assignment Agreement**

The Consultant shall not assign any portion of this Consulting Agreement without express written consent of the City of Hialeah.

**5. Notices**

Any notices under this Agreement are to be delivered in writing to the parties at their respective addresses listed below.

In witness whereof, the parties have executed this Agreement.

Omar Franco, President  
Franco Government Relations, Inc.  
10915 Blue Roan Road  
Oakton, VA 22124

Carlos Hernandez, Mayor  
City of Hialeah  
501 Palm Avenue  
Hialeah, FL 33010

Signature\_\_\_\_\_

Signature\_\_\_\_\_

Date\_\_\_\_\_

Date\_\_\_\_\_

Attest:

\_\_\_\_\_  
David Concepcion  
Acting City Clerk

(SEAL)

Approved as to legal sufficiency and as to form:

\_\_\_\_\_  
William M. Grodnick, City Attorney

\_\_\_\_\_  
Frederick H. Marinelli, Director  
Grants and Human Services